



## INVESTOR PROFILE

# Dr. Harry Cohen

Ophthalmologist

### Tell Us About Yourself

I am an eye surgeon who grew up in the Washington, DC suburbs in Maryland. I have lived in several states but spent the majority of my career in Indiana. We relocated to West Virginia less than a year ago. My wife and I have two sons (18 and 20) away at school and a 14 year old who will start high school this year.

### Tell us about your investing strategy & outlook

I prefer to make most of my own investment decisions. However, I do have an IRA managed by a company who has a minority of my funds invested primarily in stocks. I enjoy studying finance and investing and rather take most of the responsibility for my family's future. In addition to normal investing goals (retirement, college), we have a 20 year old son with autism who will need life long care. So my wife and I plan to provide for him, not only after we retire, but long after we are gone.

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### How do you feel about real estate investing?

I love real estate investing. The majority of my net worth is in real estate currently. I like getting regular cash flow combined with long term preservation of wealth with the added benefit of appreciation. I invested in REITs for a short time and was quite disappointed. I have invested in residential and commercial real estate directly but only own one commercial building currently. I prefer to avoid the lack of diversification and associated headaches.

### Why do you invest with EQUITYMULTIPLE?

Although I'm still fairly new to real estate crowdfunding, I have placed funds into 6 different platforms. I would rank EquityMultiple as my favorite based on my early experience. My comfort level is increased as I have had very positive direct communication (phone and email) with some of EQUITYMULTIPLE's senior leadership team. They're very approachable and have the experience in this space that I desire. I was pleased to learn that EQUITYMULTIPLE evaluates a large volume of deals and only select the best to offer as investment opportunities to their clients. In addition, their platform is very smooth and user friendly.